

## **Appraisal Overview Process for Brokers**

Use links below to answer questions or find details regarding Impac's Appraisal Process:

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# Mortgage Corp.

## Wholesale Appraisal Delivery Timelines

### **Appraisal Desk Service Statement**

Impac's mission is to provide an efficient and user friendly appraisal experience for Brokers. For all appraisal orders with the exception of VA appraisals, Impac uses Mercury Network. This platform allows Brokers to order, monitor and receive appraisal documentation. In addition to this, Brokers can also order appraisal conditions, supplementary reports and value reconsiderations all through Mercury.

## **Appraisal Desk Contact Information and Coverage Hours**

Email: appraisalorders@impacmail.com

■ Phone: 949-475-6430

■ Hours: 7:30 a.m. PST through 6:00 p.m. PST

### **Appraisal Desk Services**

- 1. Set up brokers with Mercury Network
- 2. Request VA appraisals, if the Broker does not have VA portal access
- 3. Ensure a timely delivery of the appraisal report and all supplementary reports
- 4. Provide appraisal pipeline management
- 5. Assists in resolving any appraisal concerns/issues with the AMC and the Broker
- 6. Assists with all appraisal transfer requests

#### **Broker Responsibilities**

- 1. Collect the borrowers Intent to Proceed prior to ordering the appraisal
  - a. If the appraisal is **Broker Paid**, ITP is not required. The Broker may place the order at any time. However, the borrower may not reimburse the Broker through the closing.
  - b. If the appraisal is **Borrower Paid**, ITP is required. The ITP must be dated on or after the Impac issued loan estimate. The appraisal order will be placed on hold until the ITP requirement is met.
- 2. Order the following through Mercury:
  - a. Appraisal report
  - b. Appraisal Update and/or Completion Report Fannie Mae Form 1004D
  - c. Appraisal conditions
  - d. Appraisal reconsideration
- 3. Ensure all the necessary documentation and information is provided to complete the order timely:
  - a. Available point of contact for scheduling
  - b. Lock box code, if applicable
  - c. Purchase contract
  - d. Preliminary title report, if available



- 4. Collect and submit payment information through Mercury if initial charge is declined
  - a. Order is placed on hold until payment for the order is received

## **Appraisal Process Overview**

## Approved AMC's

Appraisal Management Companies (AMCs) authorized by Impac to provide appraisal management services currently include:

- Lender's Valuation Services (LVS)
- Nationwide Property & Appraisal Services
- United States Appraisals
- Incenter Appraisal Management

- Class Appraisals
- Consolidated Analytics
- Axis Appraisal Management

### **Appraisers on Probation / Restriction**

Appraisals completed on conventional or iQM loans by an appraiser who has been placed on probation/restriction by any state licensing bureau or regulatory agency are not acceptable.

This requirement applies only to conventional and iQM loan products. Appraisers assigned by FHA and VA are acceptable.

This requirement also applies to appraisals transferred in from another lender. Check the appraiser is standing with the state licensing bureau and regulatory agencies before submitting a request for the transfer to Impac to ensure they are in good standing.

#### How to Request a Login Credentials for Mercury

- 1. Download New Broker Appraisal Set Up form from the Impac Wholesale website.
- 2. Email the completed form to <a href="mailto:appraisalorders@impacmail.com">appraisalorders@impacmail.com</a>

The Mercury Network will send you an email titled "Account Information" with a link to the Mercury website, along with your login information and password.

#### Ordering a VA Appraisal or IRRRL AVM

A VA appraisal must be ordered using the VA Portal.

 Brokers with access to the VA Portal are responsible for ordering the VA appraisal: <a href="https://vip.vba.va.gov/portal/VBAH/Home">https://vip.vba.va.gov/portal/VBAH/Home</a>

If the Broker **does not have access** to the VA Portal, follow these steps:

- Complete the VA Appraisal Order using this link: <a href="https://impacwholesale.com/resources/wholesale-forms-and-resources">https://impacwholesale.com/resources/wholesale-forms-and-resources</a>
  - VA IRRRLs require an AVM, which must be ordered by Impac
  - Send the loan number, borrower name, and property address to <u>appraisalorders@impacmail.com</u> requesting an AVM be ordered.
  - Impac will obtain the VA Case Number for the IRRRL



All VA appraisal fees must be paid at closing.

### **Timing Expectations**

What occurs within 24 hours of submission of the appraisal order?

- The appraisal is automatically assigned to an AMC based off an automatic rotation in Mercury upon submission of the appraisal order.
- The AMC reviews the appraisal order to ensure that all items have been provided to complete the assignment.
- A search for qualified appraisers is completed based on the property location and product type.
- The AMC verifies the appraiser has an active license and that they are not on an ineligible list with the specific lender.
- Once an appraiser(s) is identified, a request is sent to appraisal to accept the appraisal assignment.

What occurs within 48 hours of submission of the appraisal order?

- An expected time of delivery will be provided by the AMC once an appraiser has been assigned.
- After the appraiser accepts the assignment, the AMC contacts the appraiser to ensure the appraisal is scheduled without delay.
  - If there are any issues with scheduling the inspection, the AMC will inform the Broker through Mercury.

What occurs after the appraiser has completed the inspection?

- The appraiser has 48 hours to submit the report to the AMC
- The AMC's Quality Control department reviews the inspection for any necessary corrections
  - If no corrections are needed, the report should be submitted to Impac within
     24 hours after submitting the inspection to the AMC
  - The AMC notifies the appraiser of any required corrections. The appraiser must return the revised appraisal within 48 hours to the AMC.
- Once the appraisal is submitted to Impac, the Appraisal Desk releases appraisals submitted by the appraiser before 4:30 PM PST the same day

The standard delivery time for the appraisal to be delivered to Impac is 5-7 business days.



- Factors that impact turn times:
  - The property is located in a rural area
  - The complexity of the property
  - o Appraisers are inundated with orders.

Impac requires that the AMC provide updates on the appraisal order and follow through on the expected time of delivery that was initially provided.

**Important Note:** Contacting the appraiser and the AMC are not permitted. Brokers and Sales must go through the Appraisal Desk for questions related to the AMC. Do not call or email the AMC.

### Value Appeals

- Send a completed *Appraisal Reconsideration Request* form along with any comparable property information to <a href="mailto:appraisalorders@impacmail.com">appraisalorders@impacmail.com</a>
- The Appraisal Desk will review and submit to the AMC who is responsible for delivering to the assigned appraiser.

#### Transfer an Appraisal to Impac from another Lender:

To transfer an existing appraisal **to** Impac, send the following to the Appraisal Desk at <a href="mailto:appraisalorders@impacmail.com">appraisalorders@impacmail.com</a>:

- A completed copy of the <u>Appraisal Transfer Request</u> form
- A color copy of the appraisal
- The AIR compliance certification from the AMC
- A copy of the paid invoice
- XML file (Impac will need to create their own SSR's)
- Appraisal Transfer Letter. Must include the following
  - Provided on current lender's letterhead (not broker's)
  - Current date, Borrower's name, Property Address
  - Statement transferring the appraisal to Impac Mortgage Corp
  - o Must be signed by individual that is not part of production

The Appraisal Dept. submits the appraisal and documentation sent with the request to Underwriting for review.

 Allow Underwriting 48 – 72 hours to review and determine if the transferred appraisal is acceptable

# Mortgage Corp.

## Wholesale Appraisal Delivery Timelines

## Transfer an Appraisal from Impac to another Lender:

Impac will entertain requests for an appraisal transfer to another lender. The following documentation will be provided to the Broker within 48-72 hours for the new lender:

- Impac's transfer letter
- AIR compliance certificate from the AMC
- A copy of the appraisal
- XML File; Note: Extra time may be necessary if an XML copy is required.
- · Copy of appraisal invoice

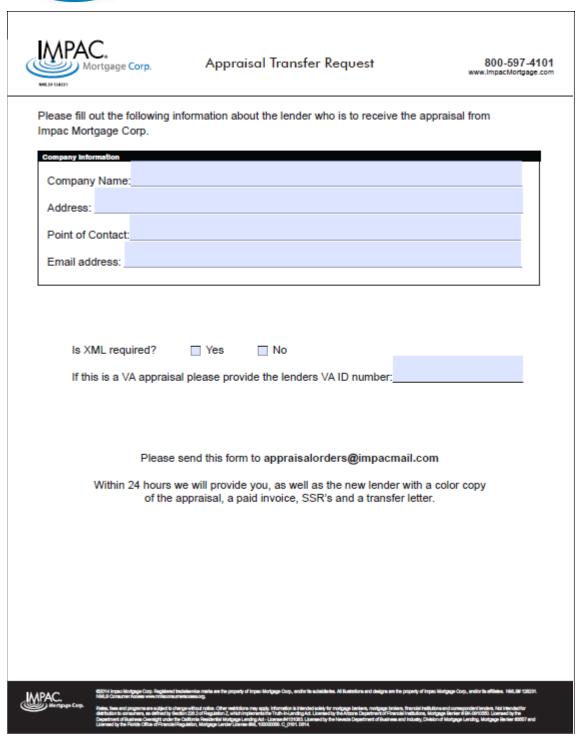
Provide a completed *Appraisal Transfer Request from Impac* to the Appraisal Desk at <a href="mailto:appraisalorders@impacmail.com">appraisalorders@impacmail.com</a>, which must include the following:

- Borrower's last name
- Loan number
- Name and address for the new lender
- Be sure to specify is a XML copy is required.



Mortgage Corp.	Appraisal Reconsider		855-464-6722 Optio www.lmpacMortgage
Date			
Requestor Email Address Borrower Name		_Requestor Phone #	
Appraisal Property Address			
Loan #	Loan Purpose: Refinance Purchase		
Basic Information			
Comparable 1 Address:			
Sales/Listing Price	Sold Price	Proximity to	Subject
Comparable 2 Address:			
Sales/Listing Price	Sold Price	Proximity to	Subject
Comparable 3 Address:			
Sales/Listing Price	Sold Price	Proximity to	Subject
Comparable 4 Address:			
Sales/Listing Price	Sold Price	Proximity to	Subject
CHECK BOX IE ATTA	ACHING SUPPORTING DOCUMEN	STATION FOR CONSIDE	PATION DECLIEST
Additional Comments/Details	CHING SOFFORTING DOCUME.	TIATION FOR CONCIDE.	RATION REGUEST.
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	ED FORM AND ANY ATTACHMEN' OT SEND THIS FORM TO APPRAIS		
	sure form is fully executed in order		









New Broker Appraisal Set Up

855-464-6722 www.lmpacWholesale.com

Basic information
Broker Name:
Job Title:
Company Name:
Company Address:
Phone number:
Email Address:

To be set up with an AMC please fill out the information above and email to appraisalorders@impacmail.com. If the request is submitted before 3:00 PM you will be set up with an account the same day. If it is submitted after 3:00PM you will be set up the next day.



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Mortgage Corp.	VA Appraisal Order	855-464-6722 Option www.lmpacMortgage.c
	Loan Num	ber
Broker Information  LO/Processor Name		
Contact Number		
Email Address		
Borrower Information		
Name		
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Choose One: Purchase  Appointment Contact Name_	Refinance AmountPr	
Appointment Conlact  Name Owner Realtor	Refinance Amount Pr	
Appointment Contact  Name Owner Realtor  Phone Number	Refinance Amount Pr	
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